



## Continuing Education Tracker Sheet

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*Grant Professionals Association has developed this form as a way for you to quickly track (and keep in your files) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended*

### 10 Ways to Improve Relationships with Grantors

**Session CEU Credit: (1.0 pt)**

- By: Diane Leonard, GPC

Date Recorded: 11/15/2001

GPC Competency: 8

### Advanced Search Techniques for Grant Writers: Adding More Depth to Your Statement of Need

**Session CEU Credit: (1.0 pt)**

- By: Becki Daniels, MLS and Heather Stombaugh, GPC

Date Recorded: 03/12/2004

GPC Competency: 4

### After the Award: A Grant Kickoff Process for Fewer Headaches and Happier Funders

**Session CEU Credit: (1.0 pt)**

- By: Christine A. Pieper, CFRE

Date Recorded: 09/05/2013

GPC Competency: 5

### Battling the Grant writer's Conundrum: When the Grant writer has to (Help) Plan Programs

**Session CEU Credit: (1.5 pt)**

- By: Cheryl Kester, CFRE

Date Recorded: 02/13/2009

GPC Competency: 3, 4

### Building Better Proposal Budgets

**Session CEU Credit: (1.0 pt)**

- By: Linda DeLauri

Date Recorded: 02/15/2012 and 12/04/2013

GPC Competency: 3, 4, 6

### Can Our Board Help Us Get Grants? Yes They Can!

**Session CEU Credit: (1.5 pt) GPC only**

- By: Scot Scala, M.Ed.

Date Recorded: 02/26/2015

GPC Competency: 8

### Capital Campaigns and Grants: Learn the 5 Essential Elements

**Session CEU Credit: (1.0 pt) GPC only**

- By: Heather Stombaugh, MBA, CFRE, GPC

Date Recorded: 08/13/2015

GPC Competency: 9

### Clean Up Your Grant Seeking Office and Raise More Money

**Session CEU Credit: (1.5 pt)**

- By: Larissa Golden Brown

Date Recorded: N/A

GPC Competency: 4

### Collaborating with Partners on Joint Grants: Do's and Don'ts

**Session CEU Credit: (1.0 pt)**

- By: Dalya Massachi, M.A.

Date Recorded: 08/29/2012

GPC Competency: 2, 3, 4, 7

### Collaborative Grant Writing: Playing Well with Other Grant Professionals

**Session CEU Credit: (1.0 pt)**

- By: Diane Leonard, GPC and Heather Stombaugh, GPC

Date Recorded: 10/16/2013

GPC Competency: 2, 3, 4, 7

**Collaborative Grant Writing: Translate Theory into Practice**

**Session CEU Credit: (1.0 pt)**

- By: Diane Leonard, GPC and Heather Stombaugh, GPC

Date Recorded: 01/15/2014

GPC Competency: 2, 3, 4, 7

**Crafting Grant Language to Increase Funding Success**

**Session CEU Credit: (1.0 pt)**

- By: Diane Leonard, GPC

Date Recorded: 09/13/2011

GPC Competency: 4, 9

**Creating Dashboards for Grants Development and Management**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Michael Lesiecki

Date Recorded: 06/16/2017

GPC Competency: 3, 4, 5

**Cultivation: How to Build Lasting Relationships with Grant Makers**

**Session CEU Credit: (1.0 pt)**

- By: Heather Stombaugh, GPC

Date Recorded: 04/25/2012

GPC Competency: 8

**DATA Act - Rewired**

**Session CEU Credit: (1.0 pt)**

- By: Karen Norris

Date Recorded: 05/08/2014

GPC Competency: 5, 6

**Data for Dollar\$\$: How to Access Census Data**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Linda Clark

Date Recorded: 07/23/2015

GPC Competency: 3, 4

**Data for Dollar\$\$: Tell a Story with Census Data**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Linda Clark

Date Recorded: 07/09/2015

GPC Competency: 3, 4

**Deadlines, Stress & Your Health: Why Self-Care Matters**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Kerri Mollard, Linda Butler and Edie Summers

Date Recorded: 04/30/2015

GPC Competency: 4

**Demystifying the Logic Model**

**Session CEU Credit: (1.5 pt)**

- By: Sue Ellen Schumacher

Date Recorded: 11/06/2009

GPC Competency: 4, 9

**Developing Meaningful Outcome Objectives for Grant Proposals**

**Session CEU Credit: (1.0 pt)**

- By: Scott Herr

Date Recorded: 05/02/2012

GPC Competency: 4

**DIY Project Management Tools for Grant Professionals**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Rachel Werner, GPC

Date Recorded: 05/24/2017

GPC Competency: 3, 6, 7

**Dollars and Sense: The Essential Questions of Nonprofit Sustainability**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Dr. William Moore

Date Recorded: 07/14/2016

GPC Competency: 4, 9

**Effective Foundation Fundraising**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Darian Rodriguez Heyman

Date Recorded: 07/12/2017

GPC Competency: 1, 4, 7, 8

**Effective Pre-Planning for Grant Applications**

**Session CEU Credit: (1.0 pt)**

- By: Diane Leonard, GPC

Date Recorded: 09/18/2013

GPC Competency: 4

**Evaluation Plan Boot Camp**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Dr. Bernadette Wright & Dr. Ladel Lewis  
Date Recorded: 10/05/2017  
GPC Competency: 3, 4

**Finding a Qualified Evaluator at the Proposal Stage**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Michael Lesiecki  
Date Recorded: 06/13/2017  
GPC Competency: 4, 5, 7

**Fire and Ice: The Surprising Marriage Between Grantsmanship and Traditional Fundraising**

**Session CEU Credit: (1.0 pt)**

- By: Arvetta L. Jideonwo, GPC  
Date Recorded: 07/18/2013  
GPC Competency: 2

**For-Profit Funding: Why For-Profit Companies Need Grants Too!**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Micki Vandeloo, GPC  
Date Recorded: 08/27/2014  
GPC Competency: 2, 4

**Foundations and Corporate Donors: Creating Individualized Strategies that Work!**

**Session CEU Credit: (1.0 pt)**

- By: J. Bernard Bradley, Ph.D., GPC  
Date Recorded: 08/14/2013  
GPC Competency: 8

**From a Reviewer's Perspective: What Can Make or Break a Proposal**

**Session CEU Credit: (1.0 pt)**

- By: Scott Herr  
Date Recorded: 06/05/2012  
GPC Competency: 1, 4, 9

**Funders are People, Too: How to Build Relationships with Grant Makers through Authentic Cultivation**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Heather Stombaugh, CFRE, GPC  
Date Recorded: 05/06/2015  
GPC Competency: 8

**Got GPC? The Thrill Behind Those Three Little Letters**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Micki Vandeloo, GPC  
Date Recorded: 02/05/2015  
GPC Competency: 7

**Got the Grant, Now What??**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Jasmine Markanday, MBA  
Date Recorded: 12/14/2017  
GPC Competency: 5, 7, 8

**Grant Mistakes: Lessons from Experienced Grant Professionals**

**Session CEU Credit: (1.0 pt)**

- By: Diane Leonard, GPC and Linda Butler, MSW, ACSW, LISW-S  
Date Recorded: 05/21/2014  
GPC Competency: 2, 6, 8

**Grant Professional as Strategic Leader: Your Crucial Role**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Dalya Massachi, M.A.  
Date Recorded: 09/11/2014  
GPC Competency: 2, 3, 8

**Grant Proposal Feedback Clinic**

**Session CEU Credit: (1.0 pt)**

- By: Dalya Massachi, M.A.  
Date Recorded: 02/27/2014  
GPC Competency: 4

**Grant Readiness: Beyond Wanting Grant Revenue**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Diane H. Leonard, GPC  
Date Recorded: 03/23/2016  
GPC Competency: 2

**Grant Readiness Score: Case Studies, Averages, and Lessons Learned through the GRASP Tool**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Diane H. Leonard, GPC  
Date Recorded: 04/27/2017  
GPC Competency: 2, 7

**Grant Search and Strategy Techniques – Part One**

**Session CEU Credit: (1.0 pt)**

- By: Valerie Mann

Date Recorded: 05/15/2013

GPC Competency: 8

**Grant Search and Strategy Techniques – Part Two**

**Session CEU Credit: (1.0 pt)**

- By: Valerie Mann

Date Recorded: 05/15/2013

GPC Competency: 8

**Grants as Part of Your Capital Campaign?**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Linda Lysakowski, ACFRE and Susan Schaefer, CFRE

Date Recorded: 07/24/2014

GPC Competency: 2, 5

**Grants: Tips & Tricks from the Foundation Side**

**Session CEU Credit: (1.5 pt)**

- By: Diane Leonard, GPC

Date Recorded: 08/06/2010

GPC Competency: 1

**Harnessing the Power of Social Media for the Grant Professional**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Diane Leonard, GPC and Jo Miller, GPC, CSMS

Date Recorded: 04/01/2015

GPC Competency: 1, 8

**Help! They Want Me To Fundraise!**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Susan Black, CFRE

Date Recorded: 12/3/2014

GPC Competency: 8

**Hit by a Bus: Writing a Budget that Tells a Story Long After You're Gone!**

**Session CEU Credit: (1.5 pt)**

- By: Johna Rodgers, GPC

Date Recorded: 11/21/2008

GPC Competency: 3, 4, 6

**Holistic Grant Development: Using Your Multiple Intelligences in Work and Life**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Heather Stombaugh, GPC and Jana Jane Hexter, GPC

Date Recorded: 09/17/2014

GPC Competency: 7

**I Fundraise Like a GENIUS**

**Session CEU Credit: (1.0 pt)**

- By: Linda Lysakowski, ACFRE

Date Recorded: 08/28/2013

GPC Competency: 8

**I'm Confused: What Research Does and Does Not Tell Us**

**Session CEU Credit: (1.0 pt) GPC only**

- By: M. Bennet Broner

Date Recorded: 04/11/2013

GPC Competency: 8

**Increasing Grant Revenue: Focusing on Improving Funder Relationships**

**Session CEU Credit: (1.0 pt)**

- By: Diane H. Leonard, GPC

Date Recorded: 03/14/2013

GPC Competency: 8

**Is Consulting Your Next Calling?**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Susan Schaefer and Don Tebbe

Date Recorded: 07/21/2016

GPC Competency: 7

**Is It Time For a Development Audit?**

**Session CEU Credit: (1.5 pt)**

- By: Linda Lysakowski, ACFRE

Date Recorded: 11/02/2009

GPC Competency: 1, 2, 8

**It Takes An Agency: How Nonprofit Leaders Can Create Environments that Foster Grant Seeking Success**

**Session CEU Credit: (1.0 pt)**

- By: Scott Herr, Ph.D. and Heather Stombaugh, GPC

Date Recorded: 08/22/2012

GPC Competency: 1, 2, 7

**Leading from the Bottom**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Heather Stombaugh, GPC

Date Recorded: 09/21/2017

GPC Competency: 2, 7

**Learning to Answer the Sustainability Question**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Danny Blitch, GPC & Margit Brazda

Poirier, GPC, MS

Date Recorded: 04/14/2016

GPC Competency: 4, 9

**Legislative and Policy Changes: Using Evidence-based Measures to Get Grants and Leverage**

**Resources**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Adam Roth

Date Recorded: 04/09/2015

GPC Competency: 5, 6

**Let's Get Down to Business! A Case Study of a Small Business Engagement**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Micki Vandeloo, GPC & Rachel Werner, GPC

Date Recorded: 08/18/2016

GPC Competency: 1, 3, 7, 8

**Making Your Data Count: Using Evidence-based Measures to Get Grants and Leverage Resources**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Holly Burkett, PhD, SPHR

Date Recorded: 05/14/2015

GPC Competency: 4, 7, 8

**Measuring the Effect of Your Programs**

**Session CEU Credit: (1.0 pt)**

- By: Scott Herr, Ph.D.

Date Recorded: 07/24/2013

GPC Competency: 3

**Mentor and Mentoring – The Bridge for Successful Grant Writers**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Diane H. Leonard, GPC & Micki Vandeloo, GPC

Date Recorded: 05/21/2015

GPC Competency: 7

**Milestones in Developing a Grant Ready**

**Nonprofit Series: Establishing the Right Grants Mentality in Your Organization**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Melanie Negrin

Date Recorded: 08/06/2014

GPC Competency: 2

**Moving from Outputs to Outcomes: Approaches for Nonprofit Program Evaluation**

**Session CEU Credit: (1.0 pt)**

- By: Holly Burkett

Date Recorded: 11/07/2012

GPC Competency: 5, 6

**OMB Grant Reform: From Compliance to Performance**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Karen Norris

Date Recorded: 08/13/2014

GPC Competency: 5, 6

**Online Fundraising: Best Practices for Nonprofits**

**Session CEU Credit: (1.5 pt) GPC only**

- By: Jay Wilkinson

Date Recorded: 03/04/2014

GPC Competency: 1, 8

**On-the-Spot Logic Models**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Margit Brazda Poirier, GPC, MS

Date Recorded: 03/08/2017

GPC Competency: 3, 4

**Organizational Development: Are You Grant-Ready?**

**Session CEU Credit: (1.5 pt)**

- By: Linda Gatten Butler, MSW, ACSW, LISW

Date Recorded: 08/26/2008

GPC Competency: 3, 4

**Predominately Undergraduate Institutions: Breaking Down Barriers, Motivating Faculty, and Building a Successful Grants Program**

**Session CEU Credit: (1.5 pt)**

- By: Linda DeLauri

Date Recorded: 06/12/2012

GPC Competency: 2, 7

**Program Evaluation: So Much More than Success or Failure**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Becky Crump, GPC & Mick Judy Vanderhaar

Date Recorded: 06/22/2016

GPC Competency: 3, 4, 5

**Proposal Budget Design for Grants**

**Session CEU Credit: (1.5 pt)**

- By: Diane Leonard, GPC

Date Recorded: 11/12/2010

GPC Competency: 3, 4, 6

**Reading Uncle Sam's Mind: 7 Secrets of Grant Management for Federal Grant Writers**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Lucy Morgan, CPA, MBA

Date Recorded: 01/24/2018

GPC Competency: 4, 5

**Riding the Wave of Consulting**

**Session CEU Credit: (1.5 pt)**

- By: Linda Gatten Butler, MSW, ACSW, LISW

Date Recorded: N/A

GPC Competency: 7

**Signing More Sponsors: The New Rules to Stand Out & Engage Corporate Partners**

**Session CEU Credit: (1.0 pt)**

- By: Barbara Harrington

Date Recorded: 01/12/2012

GPC Competency: 8

**So, You Want to be a Consultant? (For Beginners)**

**Session CEU Credit: (1.0 pt)**

- By: Linda Lysakowski, ACFRE and Susan Schaefer, CFRE

Date Recorded: 04/23/2013

GPC Competency: 5

**So, You Want to be a Consultant? (For Beginners) – Part One**

**Session CEU Credit: (1.0 pt)**

- By: Linda Lysakowski, ACFRE and Susan Schaefer, CFRE

Date Recorded: 12/18/2013

GPC Competency: 7

**So, You Want to be a Consultant? Growing a Successful Consulting Practice (For Intermediate and Advanced Professionals) – Part Two**

**Session CEU Credit: (1.0 pt)**

- By: Linda Lysakowski, ACFRE and Susan Schaefer, CFRE

Date Recorded: 01/09/2014

GPC Competency: 7

**Strategies for Clearly Communicating Your Impact**

**Session CEU Credit: (1.0 pt)**

- By: Heather Stombaugh, GPC and Scott Herr, Ph.D.

Date Recorded: 06/19/2013

GPC Competency: 4, 8

**Strengths, Weaknesses and Utility of Grant Prospecting Databases**

**Session CEU Credit: (1.0 pt)**

- By: Heather Stombaugh, GPC

Date Recorded: 08/07/2013

GPC Competency: 8

**Successful Grant Research: Finding RFPs that Meet Your Needs**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Amanda Pearce, CFRE

Date Recorded: 06/09/2016

GPC Competency: 1, 8

**Telling Your Story By The Numbers: Developing a Compelling, Evidence-Based Statement of Need**

**Session CEU Credit: (1.0 pt)**

- By: Heather Stombaugh, GPC

Date Recorded: 09/19/2012

GPC Competency: 4, 9

**Telling Your Story By The Numbers: Using Needs Assessments to Win More Grants**

**Session CEU Credit: (1.0 pt)**

- By: Heather Stombaugh, GPC

Date Recorded: 01/23/2013

GPC Competency: 4, 9

**The Development Plan: The Foundation of Success**

**Session CEU Credit: (1.5 pt)**

- By: Linda Lysakowski, ACFRE

Date Recorded: 08/28/2009

GPC Competency: 1, 2

**The Historical Evolving Role of a Grant Writer**

**Session CEU Credit: (1.0 pt)**

- By: Beverly Browning

Date Recorded: 02/12/2014

GPC Competency: 7

**The Narrative Thread in Your Grant Proposal: Telling a Compelling Story Without Writing Friction**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Sharon Skinner, GPC

Date Recorded: 08/10/2017

GPC Competency: 4

**The Perfect Match: Identifying, Assessing, and Building Relationships with Potential Funders**

**Session CEU Credit: (1.0 pt)**

- By: Linda DeLauri

Date Recorded: 01/25/2012

GPC Competency: 8

**The Power of Social Networks: Pre through Post Grant Award**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Diane H. Leonard, GPC & Jo Miller, GPC, CSMS

Date Recorded: 05/26/2016

GPC Competency: 1, 7, 8

**The Value of Doing Good**

**Session CEU Credit: (1.0 pt)**

- By: Heather Stombaugh, GPC and Scott Herr, Ph.D.

Date Recorded: 11/14/2012

GPC Competency: 4, 8

**Using Census Data When Grant Writing – Part One**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Pauline Nunez – US Department of Census

Date Recorded: 02/27/2013

GPC Competency: 3, 4

**Using Census Data When Grant Writing – Part Two**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Pauline Nunez – US Department of Census

Date Recorded: 03/20/2013

GPC Competency: 3, 4

**Using Census Data When Grant Writing – Part Three**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Pauline Nunez – US Department of Census

Date Recorded: 04/03/2013

GPC Competency: 3, 4

**Using Keywords Across Multiple Databases to Find Your BFFs (Best Fit Funders)**

**Session CEU Credit: (1.0 pt)**

- By: Heather Stombaugh, GPC and Matthew Stombaugh

Date Recorded: 01/22/2014

GPC Competency: 8

**What am I Measuring? The Construction of Variables and Their Utilization to Improve Program Development and Program Assessment**

**Session CEU Credit: (1.0 pt)**

- By: M. Bennet Broner

Date Recorded: 06/12/2013

GPC Competency: 8

**What's Risk (and Integrity) Got To Do With It?**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Karen Norris

Date Recorded: 12/10/2015

GPC Competency: 5, 6

**Work Smarter, Not Harder: Strategically Planning Your Grant Proposals**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Linda Wastyn, PhD

Date Recorded: 06/18/2015

GPC Competency: 2

**Writing With Passion and Power: An Essential Leadership Skill**

**Session CEU Credit: (1.0 pt) GPC only**

- By: Dalya Massachi, M.A.

Date Recorded: 03/14/2012

GPC Competency: 9

**Writing Your Goals and Objectives Right!**

**Session CEU Credit: (1.0 pt)**

- By: Beverly Browning

Date Recorded: 02/14/2013

GPC Competency: 4, 9

**Total GPC points attained: \_\_\_\_\_**

**Total CFRE points attained: \_\_\_\_\_**