Grant Professionals Association has developed this form as a way for you to quickly track (and keep in your files) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended.

10 Ways to Improve Relationships with Grantors
Session CEU Credit: (1.0 pt)
☐ - By: Diane Leonard, GPC
Date Recorded: 11/15/2001
GPC Competency: 8

Advanced Search Techniques for Grant Writers: Adding More Depth to Your Statement of Need
Session CEU Credit: (1.0 pt)
☐ - By: Becki Daniels, MLS and Heather Stombaugh, GPC
Date Recorded: 03/12/2004
GPC Competency: 4

After the Award: A Grant Kickoff Process for Fewer Headaches and Happier Funders
Session CEU Credit: (1.0 pt)
☐ - By: Christine A. Pieper, CFRE
Date Recorded: 09/05/2013
GPC Competency: 5

Battling the Grant writer’s Conundrum: When the Grant writer has to (Help) Plan Programs
Session CEU Credit: (1.5 pt)
☐ - By: Cheryl Kester, CFRE
Date Recorded: 02/13/2009
GPC Competency: 3, 4

Building Better Proposal Budgets
Session CEU Credit: (1.0 pt)
☐ - By: Linda DeLauri
Date Recorded: 02/15/2012 and 12/04/2013
GPC Competency: 3, 4, 6

Can Our Board Help Us Get Grants? Yes They Can!
Session CEU Credit: (1.5 pt) GPC only
☐ - By: Scot Scala, M.Ed.
Date Recorded: 02/26/2015
GPC Competency: 8

Capital Campaigns and Grants: Learn the 5 Essential Elements
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Heather Stombaugh, MBA, CFRE, GPC
Date Recorded: 08/13/2015
GPC Competency: 9

Clean Up Your Grant Seeking Office and Raise More Money
Session CEU Credit: (1.5 pt)
☐ - By: Larissa Golden Brown
Date Recorded: N/A
GPC Competency: 4

Collaborating with Partners on Joint Grants: Do’s and Don’ts
Session CEU Credit: (1.0 pt)
☐ - By: Dalya Massachi, M.A.
Date Recorded: 08/29/2012
GPC Competency: 2, 3, 4, 7

Collaborative Grant Writing: Playing Well with Other Grant Professionals
Session CEU Credit: (1.0 pt)
☐ - By: Diane Leonard, GPC and Heather Stombaugh, GPC
Date Recorded: 10/16/2013
GPC Competency: 2, 3, 4, 7
Collaborative Grant Writing: Translate Theory into Practice
Session CEU Credit: (1.0 pt)
☐ - By: Diane Leonard, GPC and Heather Stombaugh, GPC
Date Recorded: 01/15/2014
GPC Competency: 2, 3, 4, 7

Crafting Grant Language to Increase Funding Success
Session CEU Credit: (1.0 pt)
☐ - By: Diane Leonard, GPC
Date Recorded: 09/13/2011
GPC Competency: 4, 9

Creating Dashboards for Grants Development and Management
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Michael Lesiecki
Date Recorded: 06/16/2017
GPC Competency: 3, 4, 5

Cultivation: How to Build Lasting Relationships with Grant Makers
Session CEU Credit: (1.0 pt)
☐ - By: Heather Stombaugh, GPC
Date Recorded: 04/25/2012
GPC Competency: 8

DATA Act - Rewired
Session CEU Credit: (1.0 pt)
☐ - By: Karen Norris
Date Recorded: 05/08/2014
GPC Competency: 5, 6

Data for Dollar$: How to Access Census Data
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Linda Clark
Date Recorded: 07/23/2015
GPC Competency: 3, 4

Data for Dollar$: Tell a Story with Census Data
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Linda Clark
Date Recorded: 07/09/2015
GPC Competency: 3, 4

Deadlines, Stress & Your Health: Why Self-Care Matters
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Kerri Mollard, Linda Butler and Edie Summers
Date Recorded: 04/30/2015
GPC Competency: 4

Demystifying the Logic Model
Session CEU Credit: (1.5 pt)
☐ - By: Sue Ellen Schumacher
Date Recorded: 11/06/2009
GPC Competency: 4, 9

Developing Meaningful Outcome Objectives for Grant Proposals
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Scott Herr
Date Recorded: 05/02/2012
GPC Competency: 4

DIY Project Management Tools for Grant Professionals
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Rachel Werner, GPC
Date Recorded: 05/24/2017
GPC Competency: 3, 6, 7

Dollars and Sense: The Essential Questions of Nonprofit Sustainability
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Dr. William Moore
Date Recorded: 07/14/2016
GPC Competency: 4, 9

Effective Foundation Fundraising
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Darian Rodriguez Heyman
Date Recorded: 07/12/2017
GPC Competency: 1, 4, 7, 8

Effective Pre-Planning for Grant Applications
Session CEU Credit: (1.0 pt)
☐ - By: Diane Leonard, GPC
Date Recorded: 09/18/2013
GPC Competency: 4
**Evaluation Plan Boot Camp**  
Session CEU Credit: (1.0 pt) GPC only  
☐ - By: Dr. Bernadette Wright & Dr. Ladel Lewis  
Date Recorded: 10/05/2017  
GPC Competency: 3, 4

**Finding a Qualified Evaluator at the Proposal Stage**  
Session CEU Credit: (1.0 pt) GPC only  
☐ - By: Michael Lesiecki  
Date Recorded: 06/13/2017  
GPC Competency: 4, 5, 7

**Fire and Ice: The Surprising Marriage Between Grantsmanship and Traditional Fundraising**  
Session CEU Credit: (1.0 pt)  
☐ - By: Arvetta L. Jideonwo, GPC  
Date Recorded: 07/18/2013  
GPC Competency: 2

**For-Profit Funding: Why For-Profit Companies Need Grants Too!**  
Session CEU Credit: (1.0 pt) GPC only  
☐ - By: Micki Vandeloo, GPC  
Date Recorded: 08/27/2014  
GPC Competency: 2, 4

**Foundations and Corporate Donors: Creating Individualized Strategies that Work!**  
Session CEU Credit: (1.0 pt)  
☐ - By: J. Bernard Bradley, Ph.D., GPC  
Date Recorded: 08/14/2013  
GPC Competency: 8

**From a Reviewer’s Perspective: What Can Make or Break a Proposal**  
Session CEU Credit: (1.0 pt)  
☐ - By: Scott Herr  
Date Recorded: 06/05/2012  
GPC Competency: 1, 4, 9

**Funders are People, Too: How to Build Relationships with Grant Makers through Authentic Cultivation**  
Session CEU Credit: (1.0 pt) GPC only  
☐ - By: Heather Stombaugh, CFRE, GPC  
Date Recorded: 05/06/2015  
GPC Competency: 8

**Got GPC? The Thrill Behind Those Three Little Letters**  
Session CEU Credit: (1.0 pt) GPC only  
☐ - By: Micki Vandeloo, GPC  
Date Recorded: 02/05/2015  
GPC Competency: 7

**Got the Grant, Now What??**  
Session CEU Credit: (1.0 pt) GPC only  
☐ - By: Jasmine Markanday, MBA  
Date Recorded: 12/14/2017  
GPC Competency: 5, 7, 8

**Grant Mistakes: Lessons from Experienced Grant Professionals**  
Session CEU Credit: (1.0 pt)  
☐ - By: Diane Leonard, GPC and Linda Butler, MSW, ACSW, LISW-S  
Date Recorded: 05/21/2014  
GPC Competency: 2, 6, 8

**Grant Professional as Strategic Leader: Your Crucial Role**  
Session CEU Credit: (1.0 pt) GPC only  
☐ - By: Dalya Massachi, M.A.  
Date Recorded: 09/11/2014  
GPC Competency: 2, 3, 8

**Grant Proposal Feedback Clinic**  
Session CEU Credit: (1.0 pt)  
☐ - By: Dalya Massachi, M.A.  
Date Recorded: 02/27/2014  
GPC Competency: 4

**Grant Readiness: Beyond Wanting Grant Revenue**  
Session CEU Credit: (1.0 pt) GPC only  
☐ - By: Diane H. Leonard, GPC  
Date Recorded: 03/23/2016  
GPC Competency: 2

**Grant Readiness Score: Case Studies, Averages, and Lessons Learned through the GRASP Tool**  
Session CEU Credit: (1.0 pt) GPC only  
☐ - By: Diane H. Leonard, GPC  
Date Recorded: 04/27/2017  
GPC Competency: 2, 7
Grant Search and Strategy Techniques – Part One
Session CEU Credit: (1.0 pt)
- By: Valerie Mann
Date Recorded: 05/15/2013
GPC Competency: 8

Grant Search and Strategy Techniques – Part Two
Session CEU Credit: (1.0 pt)
- By: Valerie Mann
Date Recorded: 05/15/2013
GPC Competency: 8

Grants as Part of Your Capital Campaign?
Session CEU Credit: (1.0 pt) GPC only
- By: Linda Lysakowski, ACFRE and Susan Schaefer, CFRE
Date Recorded: 07/24/2014
GPC Competency: 2, 5

Grants: Tips & Tricks from the Foundation Side
Session CEU Credit: (1.5 pt)
- By: Diane Leonard, GPC
Date Recorded: 08/06/2010
GPC Competency: 1

Harnessing the Power of Social Media for the Grant Professional
Session CEU Credit: (1.0 pt) GPC only
- By: Diane Leonard, GPC and Jo Miller, GPC, CSMS
Date Recorded: 04/01/2015
GPC Competency: 1, 8

Help! They Want Me To Fundraise!
Session CEU Credit: (1.0 pt) GPC only
- By: Susan Black, CFRE
Date Recorded: 12/3/2014
GPC Competency: 8

Hit by a Bus: Writing a Budget that Tells a Story Long After You’re Gone!
Session CEU Credit: (1.5 pt)
- By: Johna Rodgers, GPC
Date Recorded: 11/21/2008
GPC Competency: 3, 4, 6

Holistic Grant Development: Using Your Multiple Intelligences in Work and Life
Session CEU Credit: (1.0 pt) GPC only
- By: Heather Stombaugh, GPC and Jana Jane Hexter, GPC
Date Recorded: 09/17/2014
GPC Competency: 7

I Fundraise Like a GENIUS
Session CEU Credit: (1.0 pt)
- By: Linda Lysakowski, ACFRE
Date Recorded: 08/28/2013
GPC Competency: 8

I’m Confused: What Research Does and Does Not Tell Us
Session CEU Credit: (1.0 pt) GPC only
- By: M. Bennet Broner
Date Recorded: 04/11/2013
GPC Competency: 8

Increasing Grant Revenue: Focusing on Improving Funder Relationships
Session CEU Credit: (1.0 pt)
- By: Diane H. Leonard, GPC
Date Recorded: 03/14/2013
GPC Competency: 8

Is Consulting Your Next Calling?
Session CEU Credit: (1.0 pt) GPC only
- By: Susan Schaefer and Don Tebbe
Date Recorded: 07/21/2016
GPC Competency: 7

Is It Time For a Development Audit?
Session CEU Credit: (1.5 pt)
- By: Linda Lysakowski, ACFRE
Date Recorded: 11/02/2009
GPC Competency: 1, 2, 8

It Takes An Agency: How Nonprofit Leaders Can Create Environments that Foster Grant Seeking Success
Session CEU Credit: (1.0 pt)
- By: Scott Herr, Ph.D. and Heather Stombaugh, GPC
Date Recorded: 08/22/2012
GPC Competency: 1, 2, 7
Leading from the Bottom
Session CEU Credit: (1.0 pt) GPC only
- By: Heather Stombaugh, GPC
Date Recorded: 09/21/2017
GPC Competency: 2, 7

Learning to Answer the Sustainability Question
Session CEU Credit: (1.0 pt) GPC only
- By: Danny Blitch, GPC & Margit Brazda Poirier, GPC, MS
Date Recorded: 04/14/2016
GPC Competency: 4, 9

Legislative and Policy Changes: Using Evidence-based Measures to Get Grants and Leverage Resources
Session CEU Credit: (1.0 pt) GPC only
- By: Adam Roth
Date Recorded: 04/09/2015
GPC Competency: 5, 6

Let’s Get Down to Business! A Case Study of a Small Business Engagement
Session CEU Credit: (1.0 pt) GPC only
- By: Micki Vandeloo, GPC & Rachel Werner, GPC
Date Recorded: 08/18/2016
GPC Competency: 1, 3, 7, 8

Making Your Data Count: Using Evidence-based Measures to Get Grants and Leverage Resources
Session CEU Credit: (1.0 pt) GPC only
- By: Holly Burkett, PhD, SPHR
Date Recorded: 05/14/2015
GPC Competency: 4, 7, 8

Measuring the Effect of Your Programs
Session CEU Credit: (1.0 pt)
- By: Scott Herr, Ph.D.
Date Recorded: 07/24/2013
GPC Competency: 3

Mentor and Mentoring – The Bridge for Successful Grant Writers
Session CEU Credit: (1.0 pt) GPC only
- By: Diane H. Leonard, GPC & Micki Vandeloo, GPC
Date Recorded: 05/21/2015
GPC Competency: 7

Milestones in Developing a Grant Ready Nonprofit Series: Establishing the Right Grants Mentality in Your Organization
Session CEU Credit: (1.0 pt) GPC only
- By: Melanie Negrin
Date Recorded: 08/06/2014
GPC Competency: 2

Moving from Outputs to Outcomes: Approaches for Nonprofit Program Evaluation
Session CEU Credit: (1.0 pt)
- By: Holly Burkett
Date Recorded: 11/07/2012
GPC Competency: 5, 6

OMB Grant Reform: From Compliance to Performance
Session CEU Credit: (1.0 pt) GPC only
- By: Karen Norris
Date Recorded: 08/13/2014
GPC Competency: 5, 6

Online Fundraising: Best Practices for Nonprofits
Session CEU Credit: (1.5 pt) GPC only
- By: Jay Wilkinson
Date Recorded: 03/04/2014
GPC Competency: 1, 8

On-the-Spot Logic Models
Session CEU Credit: (1.0 pt) GPC only
- By: Margit Brazda Poirier, GPC, MS
Date Recorded: 03/08/2017
GPC Competency: 3, 4

Organizational Development: Are You Grant-Ready?
Session CEU Credit: (1.5 pt)
- By: Linda Gatten Butler, MSW, ACSW, LISW
Date Recorded: 08/26/2008
GPC Competency: 3, 4

Predominately Undergraduate Institutions: Breaking Down Barriers, Motivating Faculty, and Building a Successful Grants Program
Session CEU Credit: (1.5 pt)
- By: Linda DeLauri
Date Recorded: 06/12/2012
GPC Competency: 2, 7
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<tr>
<th>Title</th>
<th>Session CEU Credit</th>
<th>By:</th>
<th>Date Recorded</th>
<th>GPC Competency</th>
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<tr>
<td>Program Evaluation: So Much More than Success or Failure</td>
<td>(1.0 pt) GPC only</td>
<td>Becky Crump, GPC &amp; Mick Judy Vanderhaar</td>
<td>06/22/2016</td>
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<td>Proposal Budget Design for Grants</td>
<td>(1.5 pt)</td>
<td>Diane Leonard, GPC</td>
<td>11/12/2010</td>
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<td>Reading Uncle Sam’s Mind: 7 Secrets of Grant Management for Federal Grant Writers</td>
<td>(1.0 pt) GPC only</td>
<td>Lucy Morgan, CPA, MBA</td>
<td>01/24/2018</td>
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<td>Riding the Wave of Consulting</td>
<td>(1.5 pt)</td>
<td>Linda Gatten Butler, MSW, ACSW, LISW</td>
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<td>Signing More Sponsors: The New Rules to Stand Out &amp; Engage Corporate Partners</td>
<td>(1.0 pt)</td>
<td>Barbara Harrington</td>
<td>01/12/2012</td>
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<td>So, You Want to be a Consultant? (For Beginners)</td>
<td>(1.0 pt)</td>
<td>Linda Lysakowski, ACFRE and Susan Schaefer, CFRE</td>
<td>04/23/2013</td>
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<td>So, You Want to be a Consultant? (For Beginners) – Part One</td>
<td>(1.0 pt)</td>
<td>Linda Lysakowski, ACFRE and Susan Schaefer, CFRE</td>
<td>12/18/2013</td>
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<td>So, You Want to be a Consultant? Growing a Successful Consulting Practice (For Intermediate and Advanced Professionals) – Part Two</td>
<td>(1.0 pt)</td>
<td>Linda Lysakowski, ACFRE and Susan Schaefer, CFRE</td>
<td>01/09/2014</td>
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<tr>
<td>Strategies for Clearly Communicating Your Impact</td>
<td>(1.0 pt)</td>
<td>Heather Stombaugh, GPC and Scott Herr, Ph.D.</td>
<td>06/19/2013</td>
<td>4, 8</td>
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<td>Strengths, Weaknesses and Utility of Grant Prospecting Databases</td>
<td>(1.0 pt)</td>
<td>Heather Stombaugh, GPC</td>
<td>08/07/2013</td>
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<td>Successful Grant Research: Finding RFPs that Meet Your Needs</td>
<td>(1.0 pt) GPC only</td>
<td>Amanda Pearce, CFRE</td>
<td>06/09/2016</td>
<td>1, 8</td>
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<td>Telling Your Story By The Numbers: Developing a Compelling, Evidence-Based Statement of Need</td>
<td>(1.0 pt)</td>
<td>Heather Stombaugh, GPC</td>
<td>09/19/2012</td>
<td>4, 9</td>
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<td>Telling Your Story By The Numbers: Using Needs Assessments to Win More Grants</td>
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<td>Heather Stombaugh, GPC</td>
<td>01/23/2013</td>
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The Development Plan: The Foundation of Success
Session CEU Credit: (1.5 pt)
☐ - By: Linda Lysakowski, ACFRE
Date Recorded: 08/28/2009
GPC Competency: 1, 2

The Historical Evolving Role of a Grant Writer
Session CEU Credit: (1.0 pt)
☐ - By: Beverly Browning
Date Recorded: 02/12/2014
GPC Competency: 7

The Narrative Thread in Your Grant Proposal: Telling a Compelling Story Without Writing Friction
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Sharon Skinner, GPC
Date Recorded: 08/10/2017
GPC Competency: 4

The Perfect Match: Identifying, Assessing, and Building Relationships with Potential Funders
Session CEU Credit: (1.0 pt)
☐ - By: Linda DeLauri
Date Recorded: 01/25/2012
GPC Competency: 8

The Power of Social Networks: Pre through Post Grant Award
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Diane H. Leonard, GPC & Jo Miller, GPC, CSMS
Date Recorded: 05/26/2016
GPC Competency: 1, 7, 8

The Value of Doing Good
Session CEU Credit: (1.0 pt)
☐ - By: Heather Stombaugh, GPC and Scott Herr, Ph.D.
Date Recorded: 11/14/2012
GPC Competency: 4, 8

Using Census Data When Grant Writing – Part One
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Pauline Nunez – US Department of Census
Date Recorded: 02/27/2013
GPC Competency: 3, 4

Using Census Data When Grant Writing – Part Two
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Pauline Nunez – US Department of Census
Date Recorded: 03/20/2013
GPC Competency: 3, 4

Using Census Data When Grant Writing – Part Three
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Pauline Nunez – US Department of Census
Date Recorded: 04/03/2013
GPC Competency: 3, 4

Using Keywords Across Multiple Databases to Find Your BFFs (Best Fit Funders)
Session CEU Credit: (1.0 pt)
☐ - By: Heather Stombaugh, GPC and Matthew Stombaugh
Date Recorded: 01/22/2014
GPC Competency: 8

What am I Measuring? The Construction of Variables and Their Utilization to Improve Program Development and Program Assessment
Session CEU Credit: (1.0 pt)
☐ - By: M. Bennet Broner
Date Recorded: 06/12/2013
GPC Competency: 8

What’s Risk (and Integrity) Got To Do With It?
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Karen Norris
Date Recorded: 12/10/2015
GPC Competency: 5, 6

Work Smarter, Not Harder: Strategically Planning Your Grant Proposals
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Linda Wastyn, PhD
Date Recorded: 06/18/2015
GPC Competency: 2

Writing With Passion and Power: An Essential Leadership Skill
Session CEU Credit: (1.0 pt) GPC only
☐ - By: Dalya Massachi, M.A.
Date Recorded: 03/14/2012
GPC Competency: 9
Total GPC points attained: __________

Total CFRE points attained: __________