

GPA Session Schedule as a Grid

Thursday, November 7, 2019										
	Georgetown	Jefferson	Lincoln	Monroe	Ballroom East	Ballroom West	Dupont	Embassy	Fairchild East	Fairchild West
11:00 am - 12:15 pm	Master Level	Mid-Career	Early-Career		Mid-Career	Master Level	Mid-Career	Mid-Career	Early-Career	Master Level
	The Big Fish: Planning, Launching or Propelling Your Mega Foundations Portfolio <i>Susan Schaefer</i>	A better (or just more fun) way to Logic Model! <i>Komani Lundquist & Erin Holbrook</i>	10 Steps to Becoming a Better Grant Manager: A Road Map for Federal Grant Success <i>Lucy M. Morgan, CPA, MBA, GPA Approved Trainer</i>	Coming Soon!!!	Get Your Writing Team on Task <i>Libby Hikind</i>	Faux-lanthropy: 5 examples of generosity that isn't, and what to do about it. <i>Jennifer M. Tersigni, M.A., CFRE</i>	Risky Business (Not the Movie!): Funder Risk Assessment - Will You Pass <i>Ellen Gugel, GPC & Mark Beamis</i>	National Science Foundation (NSF) Grants for Small and Mid-Sized College and Universities <i>Jessica Gerrity</i>	Grant Funding for Education and Public Safety Partnerships <i>Ashley Schultz & Elizabeth Evans</i>	Discussion Den: What's Happening in the World? Discussing big topics in philanthropy and the public sector <i>Rachel Werner, GPC</i>
1:45 pm - 3:00 pm	Mid-Career	Early-Career	Master Level	Mid-Career	Mid-Career	Mid-Career	All Career Levels	Mid-Career	All Career Levels	All Career Levels
	Prospect and Moves Management Tools for Grant Professionals <i>Jennifer Morrow, GPC & Elysha Kensing</i>	Come to Order: Legislation, Public Information and Grant Applications <i>Reagan Lynch</i>	Engaging Diverse Communities in Your Grant-Seeking Efforts - The Cultural Competency Perspective <i>Arvetta Jideonwo, MHA, CFRE, GPC; Dr. Bernard Turner, GPC & Cynthia Oda</i>	Strategic Planning – When “Ideal” Isn’t an Option (Part 1) <i>Stacy Fitzsimmons</i>	Grant Contracts - Contracts Arising From Grant Awards. Is Your Entity Protecting Itself? <i>Randy Drake</i>	Grant Consulting Models: No one size fits all (Part 1) <i>Johna Rodgers, GPC, GPA Approved Trainer; Diane Leonard, GPC, GPA Approved Trainer; & Jo Miller, GPC, SMS, GPA Approved Trainer</i>	Crowdfunding Best Practices for School District Grants Offices <i>Kirk Smiley & Stacey Smith, M.Ed., GPC</i>	So, you want to be a GPC??? <i>Julie Assel, GPC, GPA Approved Trainer & Kent Hornberger, GPC</i>	Human Library	Discussion Den - Ethics Roundtable
3:45 pm - 5:00 pm	Early-Career	Early-Career	Mid-Career	Mid-Career	All Career Levels	Mid-Career	Master Level	Mid-Career	Mid-Career	Mid-Career
	Crash Course in DAFs: An Introduction to Donor-Advised Funds for the Nonprofit Professional <i>Kristin Raack</i>	Elevate: Smart Grants for Powerful Social Change <i>Alison Hight, LaTissia Mitchell, Sierra Francis Perez</i>	Federal Grants: Post-Award Compliance Requirements to Consider When Drafting the Grant Application <i>Scott Sheffer, GPA Approved Trainer</i>	Strategic Planning – When “Ideal” Isn’t an Option (Part 2) <i>Stacy Fitzsimmons</i>	What to Expect for Federal Grant and Contract in 2020 and Beyond <i>Linda Wastyn, Ph.D., GPA Approved Trainer & Robert Bradner</i>	Grant Consulting Models: No one size fits all (Part 2) <i>Johna Rodgers, GPC, GPA Approved Trainer; Diane Leonard, GPC, GPA Approved Trainer; & Jo Miller, GPC, SMS, GPA Approved Trainer</i>	Power of LinkedIn: Leverage for successful funder prospecting and professional career development <i>Dorothy Ho & Molly Murphy</i>	Grant Funding for Faith Based Organizations, Yes You Can! <i>Debbie DiVirgilio, GPC</i>	A MUST do: Be a Grant Reviewer! <i>Ericka Harney, GPC, CFRE, CAE, CVA, GPA Approved Trainer</i>	Discussion Den: SAMHSA Grants: Crowdsourcing Strategies for Success <i>Sue Green, GPC, Simone Fevola, CRA; & Teresa Wilke, MBA</i>
Friday, November 8, 2019										
	Georgetown	Jefferson	Lincoln	Monroe	Ballroom East	Ballroom West	Dupont	Embassy	Fairchild East	Fairchild West
9:00 am - 10:15 am	Mid-Career	All Career Levels	All Career Levels	Mid-Career	All Career Levels	Mid-Career	Early-Career	Master Level	All Career Levels	All Career Levels
	Getting Unstuck: How to write (a grant) when you're stuck <i>Johna Rodgers, GPC, GPA Approved Trainer</i>	OMB - Invited - More info coming soon	A Writing Refresher for Grant Professionals <i>Gail S. Widner, GPC</i>	Drabble This! Using Stories in Grant Applications <i>Lauren Ohlin, MA GPC & Marianne Reger</i>	Candid = Foundation Center + GuideStar <i>Jen Bokoff & Arielle Frazier</i>	Surviving an OIG Audit Your First Day on the Job (True Story) <i>Amanda Day, GPC</i>	The K-12 Federal Funding Landscape: Looking Ahead to 2020 <i>Elizabeth Evans</i>	Transitioning into Grant & Nonprofit Consulting: The Leap in the Digital Era <i>Holly Rustick</i>	Human Library	Take Your Writing and Reviewing to the Next Level: Become a GPA Author or Peer Reviewer! <i>David Lindeman, CFRE, GPC; Dana Boe; Sean Kirby; & Allison Sribarra</i>
10:45 am - 12:00 pm	Mid-Career	Mid-Career	Mid-Career	Mid-Career	Mid-Career	Mid-Career	All Career Levels	Early-Career	Early-Career	All Career Levels
	Grants Management - "Assembling the Nuts & Bolts of Successful Grants Management" <i>Stacey Brechler-Knaggs & Sharon Skinner, GPC</i>	Tools & Tricks of Grant Application Management <i>Tisa Coons & Connie Lucido</i>	The Theory of Evolution: Planning for growth and sustainability in your consulting business <i>Carolyn Caldwell, GPC; Lisa M. Sihvonen-Binder, MS NMP; & Scot Scala, GPC, M.Ed., GPA Approved Trainer</i>	Managing Subrecipients Under Federal Grant Awards: Strategies for Oversight without Undue Burden <i>Scott Sheffer, GPA Approved Trainer & L'Kel Little</i>	Grant Writing Isn't a Solo Sport - How to Increase Grant Team Happiness & Velocity <i>Diane H. Leonard, GPC, GPA Approved Trainer</i>	Census Bureau Data for Grant Writers: New Data Platforms and Tools <i>Tyson Weister & Andrew W. Hait</i>	The Federal Science Budget Outlook <i>Matt Hourihan</i>	Escape the Labyrinth with Mindful Mentoring <i>Jodi Samuels & Ryan Lucas</i>	2019 Forecast: Finding and Securing Funding for Health Care Projects <i>Christopher LaPage</i>	Want to Be a Leader? Serve First! <i>Grant Professionals Foundation</i>
1:30 pm - 2:45 pm	Mid-Career	Mid-Career	Mid-Career	Master Level	Master Level	Mid-Career	Early-Career	Mid-Career	Mid-Career	All Career Levels
	Getting the Most from Indirect Costs (Part 1) <i>Karen Norris</i>	Bring Your Logic Model to Life: It's more than just a required attachment. <i>Julie Alsop, GPC & Julie Assel, GPC, GPA Approved Trainer</i>	Using Data To Strengthen Your Proposals <i>Cheryl L. Kester, CFRE, GPC, GPA Approved Trainer & Kaylin Mason</i>	Reconciling Ahern: A critical look at what grant writers can (and can't) learn from direct mail <i>Shane Pekny</i>	Planning is Everything: A Framework for Facilitating Organization-wide Strategic Grants Planning <i>Lesa-Kaye Holtham</i>	Congratulations - You've Become a Consultant! Now What? <i>M. Linda Wastyn, Ph.D., GPA Approved Trainer & Kim Joyce, GPC</i>	Measuring Success: Developing Performance Metrics for Grant Professional Evaluation <i>Julie Boll, GPC, GPA Approved Trainer & Amanda Neese</i>	2019 Grants: A Year In Review <i>Saleh Karaman</i>	From Competitor to Collaborator <i>Becky Jascoviak, MBA</i>	This is What Mentoring Looks Like: Insider Insights on GPA's Mentor Match Program <i>Amanda Paveglio, GPC & Panel</i>
3:30 pm - 4:45 pm	Mid-Career	Mid-Career	Early-Career	Mid-Career	Mid-Career	Master Level	Mid-Career	Mid-Career	All Career Levels	Mid-Career

GPA Session Schedule as a Grid

	Getting the Most from Indirect Costs (Part 2) <i>Karen Norris</i>	Win Big, Fail Better: Innovation in Grants <i>Melinda Stoops</i>	Writing Isn't an Art, It's a Skill-The Fundamentals of a Well-Written Narrative <i>Nicole Sibilski, GPC</i>	Tools for Advocacy <i>Karen Cassidy, GPC</i>	IGNITE the GPC Competencies <i>Amanda Day, GPC; Lisa Jackson, GPC; Johna Rodgers, GPC; Kimberly Hays de Muga, GPC; David Broussard, GPC; Laura Gore, GPC; Ericka Harney, GPC; Sylvia Redic, GPC; & Shelley Loethen, GPC</i>	Moving from Spectator to Activist: Creating a Message That Motivates People to Act <i>Lucy M. Morgan, CPA, MBA, GPA Approved Trainer</i>	Grant writing and grant management in academia: Navigating bureaucracies and egos <i>Stacie Marsh & Jill Fuller</i>	High-Value Prospects: Setting Your Grants Program Up for Success with Smarter Prospecting Strategy <i>Caroline O'Shea & Jennifer O'Brien</i>	Human Library	We Should All Be Dataists: Fostering and Maintaining an Internal Data Culture <i>Ann Nguyen</i>
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Saturday, November 9, 2019

	Georgetown	Jefferson	Lincoln East		Ballroom East	Ballroom West	Dupont	Embassy	Fairchild East	Fairchild West
8:00 am - 9:15 am	Early-Career	Mid-Career	Mid-Career		Early-Career	Master Level	Master Level	Mid-Career	Mid-Career	Master Level
	Demystifying Budgets: As Easy as 1, 2, 3 <i>Lauren Ohlin, GPC</i>	Power Writing for Grants - and More: Fast and Easy Tools for Writing that Gets the Results You Want <i>Maryn Boess, GPA Approved Trainer</i>	Discussion Den: One Community, One Book: The Happy, Healthy Nonprofit Discussion <i>Bethany Turner, GPC & Trish Bachman, GPC</i>		What Not to Write: How Avoiding Common Grammar Errors Can Give Your Grant Writing a Competitive Edge <i>Dana Herron</i>	Pros and Cons of Consulting - The Real Story from a "Formerly Reluctant" Grant Consultant! <i>Amy Shankland, GPC</i>	GPA SpeedDating Session	Welcome to the Swamp! Here's your Federal Grants Travel Guide <i>Erica Preston</i>	Pivoting Opportunities with Grant Architecture and Storytelling <i>Michele Zacks & Deborah A. Cook</i>	"Discussion Den - GPA's Approved Trainer Process Led by GPA Approved Trainers
9:30 am - 10:45 am	Master Level	Mid-Career	Early-Career		Mid-Career	Mid-Career	Early-Career	Master Level	Mid-Career	Mid-Career
	Managing and Transforming Conflict for Grant Success <i>Kara D. Mostowy</i>	The Chameleon Proposal: Leveraging Project Support for Operating Priorities <i>Kerri Kilbane</i>	Writing for Systems Change: How to Make the Case for Advocacy <i>Eric Spioch & Noura Hemady</i>		Crafting nonprofit management assessments: a focus on risk, ethics, and communication <i>Ruth McLean Dawson & Kathleen "Kassy" Guy-Johannessen, GPC</i>	Team up with Teachers to Bring in the Bucks <i>Maureen Stabile, GPC; Stacey Smith, M.Ed., GPC; & Toni Rockis, Ph. D.</i>	Confessions of a Peer Grant Reviewer: Disclosing the Process and Procedure <i>Althea Lewis</i>	Want to Teach?... Sharing Your Skills To Improve The Grant-Seeking Capacity Of YOUR Community <i>Rick Horton, GPC</i>	It's not enough to be a good writer: Effective grant professionals also need speaking polish <i>Christine Clapp</i>	Discussion Den: Lend Me Your Ear(buds) - Listening, Laughing and Learning with Podcasts <i>Kimberly Hays de Muga, GPC & Amanda Day, GPC</i>
Color Key	Consulting	Evaluation/ Collaboration	Federal Grants	Grants Management & Budgets	Other	Personal Growth	Prospect Research/Donor Relations	Proposal Development & Communication Strategies		